

ASK

CORPORATE PRESENTATION

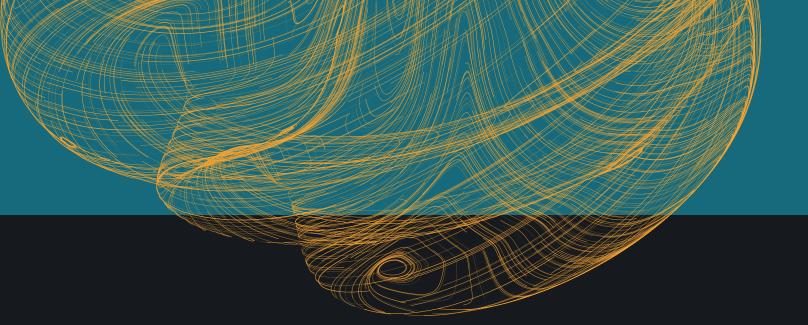
www.askgroup.global
a JVCKENWOOD Company

Mission & Vision

MISSION

We are strongly passionate for sound.

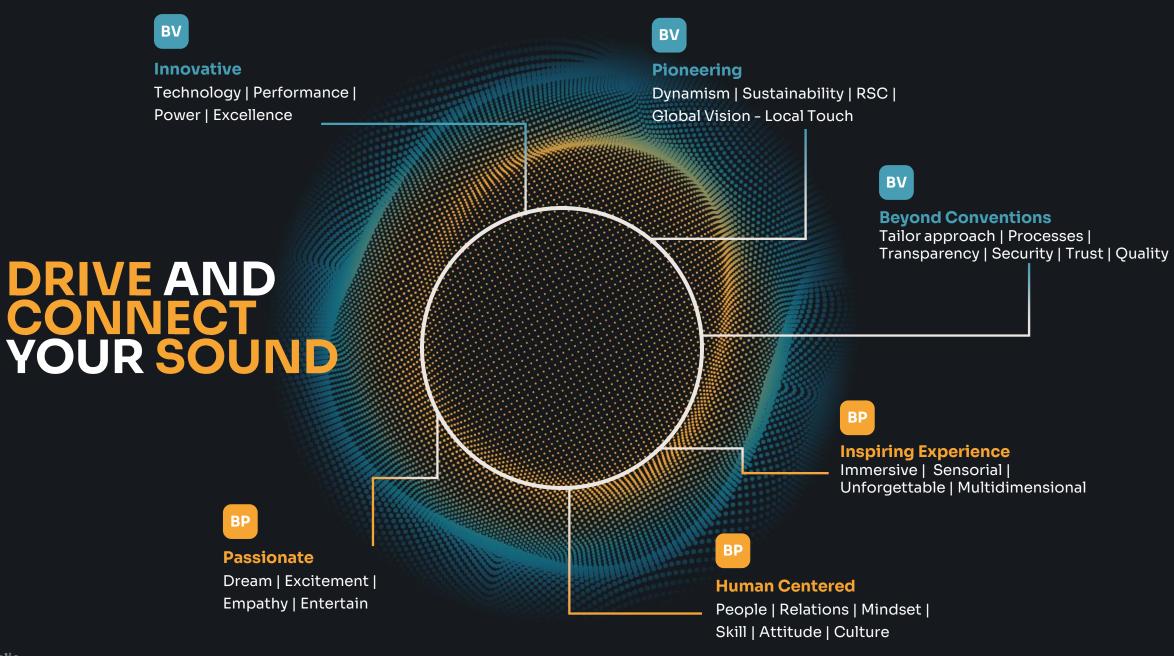
Our Mission is to ensure unforgettable on-board audio experiences with innovative technologies in order to entertain people all over the world.



VISION

To become a leading Global Supplier of Acoustics and Communication Technology for OEM customers in the Automotive Industry.





Facts & Figures

Overview

1965 Foundation 454,5 Mio€ Total turnover 2023 4.900

Group Activity

Design, development and manufacturing of conventional and non-conventional loudspeakers, subwoofer boxes, amplifiers, antennas & cables for the automotive industry

Certifications

Quality: ISO 9001 – IATF 16949

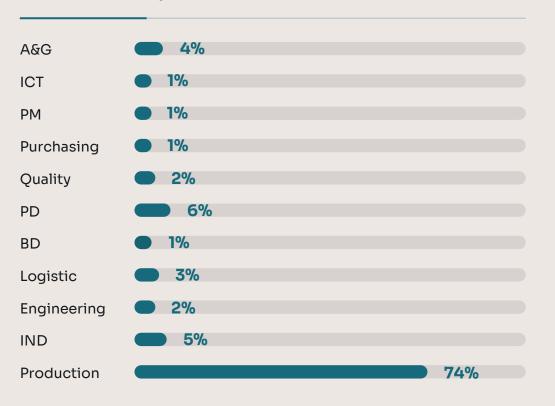
Environment: ISO 14001

Information security: TISAX Label

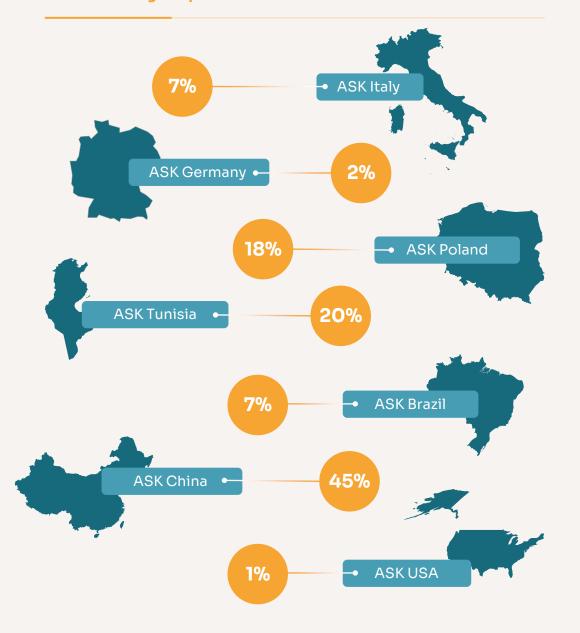
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PEOPLE 2023

Human Resources / Function



Manufacturing People / Plant

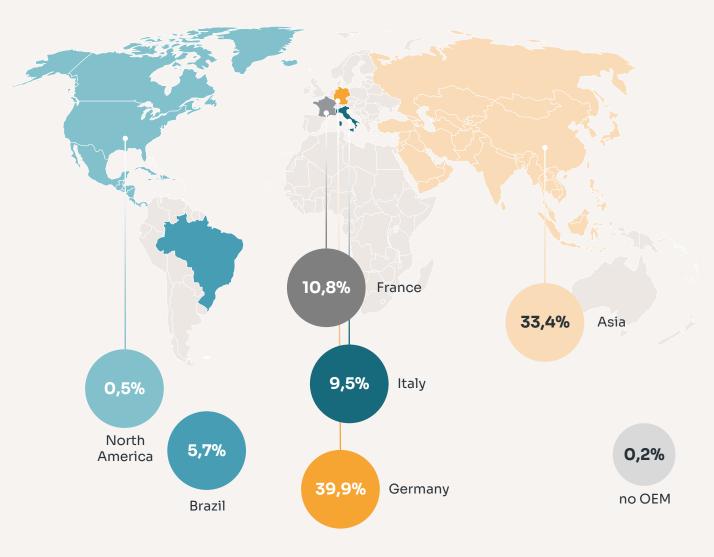


TURNOVER 2023

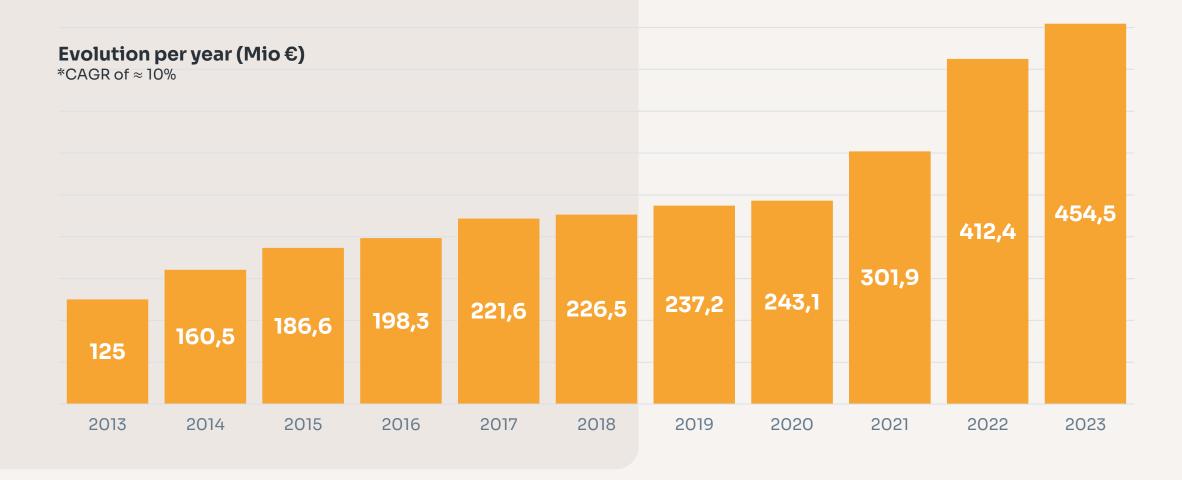
Product Line

→ 33,3% Acoustics 22,1% Audio Systems 17,1% **Antennas** 27,5% Cables

Sales District



TOTAL TURNOVER



ASK around the world. Local Touch - Global Vision.











Sales & Marketing







Italy Milestones

1965

Establishment of **ASK Italy**

1983

First delivery OEM

2015

Acquisition by JVCKENWOOD Group

2016

ASK IT receives the FCA Group "Qualitas 2016" award for standardization

2018

Relocation of ASK IT (Reggio Emilia Offices) at **Innovation Park**

2024

The new ASK Research Lab, "House of the Future".



Germany Milestones

2000

Opening of **ASK Germany**

2005

Launch of first Advanced Sound System (B&O at Audi B8)

2009

Launch of first High End System at Porsche (Burmester)

2013

Launch of Branded Premium and High-End System at Mercedes (Burmester)

2020

First customer order for Algorithm independent from HW delivery



China Milestones

2006

Establishment of **ASK Ningbo**

2008

Start of Cable Production

2010

Establishment Joint-Venture Changchun

2021

Establishment ASK Chongqing

2022

ASK Ningbo 23 (new Plant) Kick Off



Poland Milestones

1997

Establishment of ASK Poland

2006

New Location Podwale (Rods/Cables)

2007

Loudspeaker first Automatic Line

2015

Mass Production of subwoofer

2018

New Plant Wilkowice



Brazil Milestones

1996

Opening of **ASK Brazil**

2002

FCA LATAM Award

2019

FCA VOP Award

2019

First company to develop and supply audio system in LATAM

2021/2022

Alliance Renault/Nissan Award for two consecutive years



Tunisia Milestones

2010

Establishment ASK Tunisia

2011

Building 1 Manual Lines

2012

Cables first Automatic Line

2013

Building 2 Manual Lines

2017

Building 3 Harnesses

2021

Building 4 HSD Lines

Product Portfolio

Cooperation with audio brands

Sound tuning with proprietary tools

Product design with respect of noise, vibration and harshness parametres (NVH)

Simulation and measuring tools, some of which are proprietary

A full system provider with distinctive competence

Conventional & Non-Conventional

HW and SW Amplifiers' own development, from Hi-Fi to High-End

> Loudspeakers and boxes' own development

Antennas' own development, thanks to the specific & strong know-how about radio frequency

> Cables' own development for radio frequency and car data connections

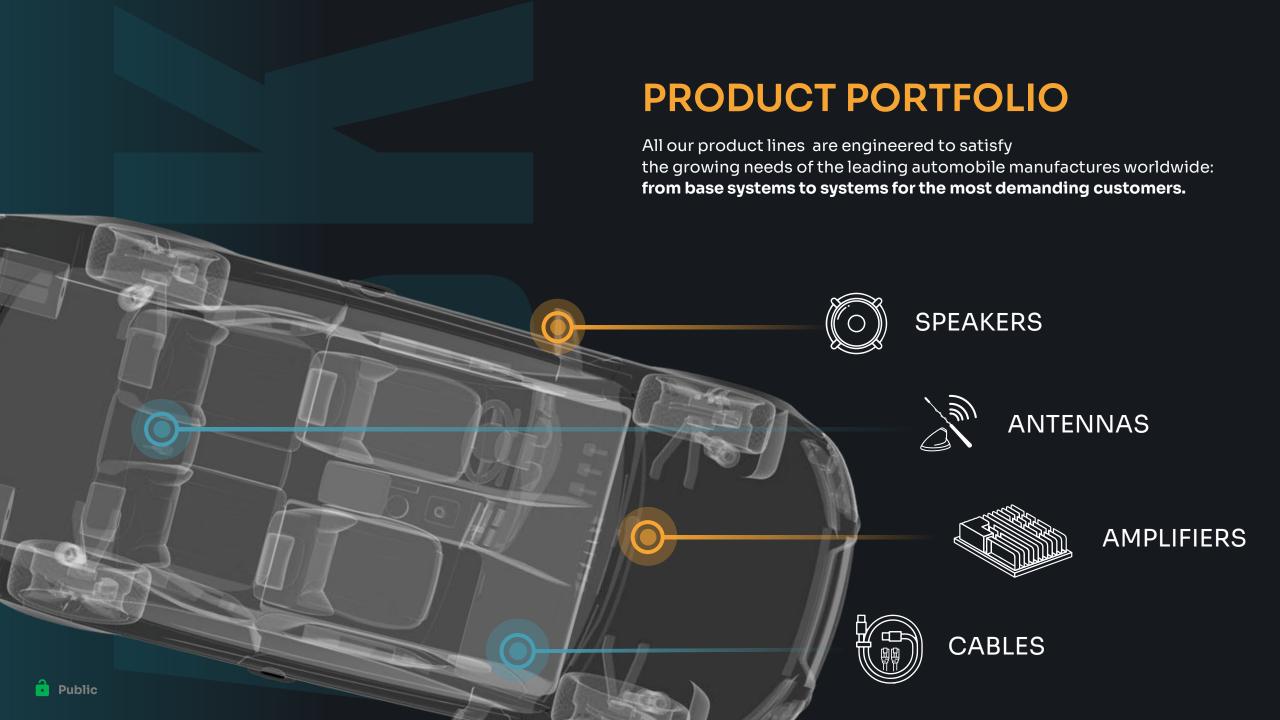


PRODUCT PORTFOLIO

EXPERIENCE AND KNOW-HOW RENOWNED THROUGHOUT THE WORLD FOR THE BEST AUTOMOTIVE EXPERIENCE POSSIBLE.



- **EXCLUSIVE PATENTS**
- **EXCELLENT PARTNERSHIPS** AND COLLABORATIONS
- **BEST MATERIALS AND RESOURCES**



OEM CAR AUDIO SYSTEMS

ASK is a System Supplier for car audio, developing **DSP amplifiers, speakers** and boxes, ranging from HiFi to High End audio systems.

The increased efficiency and strong know-how allow ASK to cover all the necessities of in-car audio reproduction, from stereo systems to the most sophisticated top-end sound systems.

ASK WORKS IN COLLABORATION WITH BRAND PARTNERS

User Brand Experience

Interior & visual design guidelines

Sound philosophy & brand tuning

Marketing

BRAND USP'S +

MARKETING AND DESIGN



SYSTEM CONCEPT

Brand

Partner

BRAND AUDIO GUIDELINES + **SPECIFICATION**

SYSTEM **DESIGN**

OEM

ASK WORKS IN COLLABORATION WITH OEM

System Specifications

Interior Design

System Integration

OEM CAR AUDIO SYSTEMS

ASK DSP ALGORITHMS

THE FEATURES PROVIDED BY ASK DSP ALGORITHMS **ENHANCE YOUR DRIVING EXPERIENCE** WITH:



REVIVES BRILLIANCE OF SOUND.



YOUR SCOPE, YOUR SOUND



QUALITY SOUND FOR EVERYONE.



MAKES THE ROAD FEEL REAL.



PRECISION

SOLIDIFIES THE BEAT.



IMMERSIVE SOUND.

NEW FUNCTIONALITIES INTEGRATED FOR THE **ULTIMATE IN-VEHICLE AUDIO EXPERIENCE:**

3D sound

Individual Listening Zones

4D sound with vibration in the seats

External sound generators

Emergency call speakers

... and many other innovative technical solutions.



ASK CAR AUDIO AMPLIFIERS

Amplifiers for HiFi, Premium and High-End system.



SUPERIOR AUDIO PERFORMANCES

OUTSTANDING ROBUST POWER SUPPLIES

EXTENSIVE DIAGNOSTIC FEATURES

ASK car amplifiers guarantee clear and precise sound reproduction, using state-of-the-art Digital Signal Processing (DSP) to implement audio algorithms harmoniously.

IMMERSE YOURSELF IN EXTRAORDINARY AUDIO QUALITY, WHERE INNOVATION MEETS PERFECTION.

REDISCOVER THE HEART OF INFOTAINMENT SYSTEMS WITH ASK.



ASM SOLUTIONS

ASK'S CUTTING-EDGE ACTIVE SOUND MANAGEMENT (ASM) SOLUTIONS. Our advanced algorithms are meticulously engineered to seamlessly reduce targeted background noise or effortlessly create realistic sounds.



ACTIVE NOISE CANCELLATION

Specific technologies to further reduce annoying noise in your car for a more pleasant in-cabin environment, improving the onboard comfort and driver's concentration.



RNC

ROAD NOISE CANCELLATION



EOC

ENGINE ORDER CANCELLATION



ENC

ENGINE NOISE CANCELLATION



EXTERIOR SOUND GENERATION

ASK solutions significantly enhance the safety of modern electric and hybrid cars with tailor-made driving modes and brand-specific sounds for any car, complying with all legal safety regulations.



eFSS

EXTERIOR ENGINE SOUND SYNTHESIS



eESE

EXTERIOR ENGINE SOUND ENHANCEMENT



AVAS

ACOUSTIC VEHICLE ALERTING SYSTEM



INTERIOR SOUND GENERATION

Several new technologies to synthesize, shape and distribute sound inside the vehicle



iESS

INTERIOR ENGINE SOUND SYNTHESIS



iese

INTERIOR ENGINE SOUND ENHANCEMENT



SENSE

SMART DRIVING

ASK CAR SPEAKERS

Woofers, Subwoofers, Midrange and Tweeters from simplest systems to the most sophisticated high-end systems.

ASK takes you on a sonic journey, offering dedicated speakers for advanced functionalities like 3D sound, personalized "individual listening zones," and the immersive experience of "4D" sound felt through seat vibrations. With external sound generators and emergency call speakers, ASK redefines your in-car audio.

Woofers Midrange **Tweeters Subwoofers Ribbon Tweeters Ultraflat**

Thanks to dedicated technical solutions, our car-integrated speakers ensure quality and consistent performance in terms of reliability, temperature, watertightness and mechanical shock.



ELEVATE YOUR DRIVING EXPERIENCE WITH ASK, WHERE INNOVATION MEETS **ACOUSTIC MASTERY.**

ASK CAR CABLES

Highly reliable, safe, and long-lasting range of solutions to connect electronic infotainment units.

Our cables are designed and manufactured to meet the highest standards according to our customer's specific requirements, ensuring that they meet the **strictest quality specifications**.

Coax-cables

for radiofrequency connections: radio and TV broadcasting, navigation, telephones and cameras.

Multi-wire cables

for microphone, USB, AUX and High-Speed Data connections for connections of personal electronic devices and video units in vehicles.

Ethernet multi-wire cables

for the connections of vehicle network.

The employment of innovative patented solutions, such as Copper Clad Aluminum, significantly reduces the weight of our cables and the environmental impact of vehicles with them.



EXCELLENT QUALITY LEVEL AT 0 KM, ENSURING THE STRICTEST SPECIFICATIONS.

ASK CAR ANTENNAS

Specific know-how in radio-frequency engineering and long-standing experience to provide connectivity inside and outside the vehicle.

Our antennas are part of car design and their resistance to severe weather has been validated by stringent reliability test, referring to one of the most challenging environment for electronics in terms of temperatures, EMI/EMC and reliability.

WE COVER ALL FREQUENCIES AND FUNCTIONS WITH VARIOUS PRODUCT-TYPES

Roof mast antennas

Shark-fin antennas

Integrated antennas hidden in the car

WE ENSURE RECEPTION OF ALL SIGNALS:



Broadcasting radio terrestrial





Satellite navigation



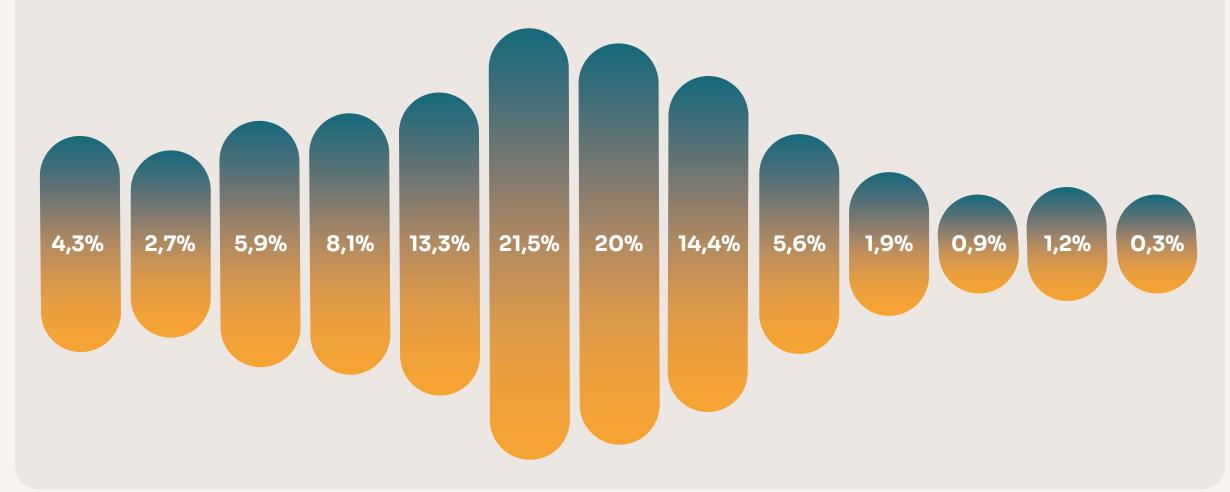


PERFORMANCE - FROM COLD TEMPERATURES TO ELECTROMAGNETIC INTERFERENCE.



MAIN CUSTOMER **SHARED 2023**

Customer Names are not disclosed for Confidentiality reasons



OEM Customers

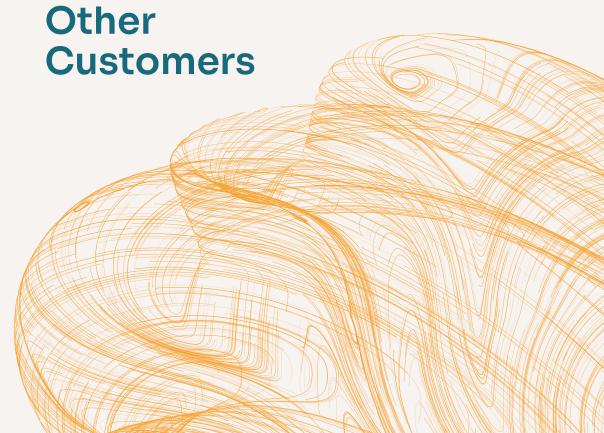
99% of our total turnover comes from the automotive industry (OEM Customers*)

ABARTIN		ASTON MARTIN	Audi	AVATE	BENTLEY	一泛奔腾 BESTUNE		比亚迪汽车
W 长安汽车 CHANGAN	CHERY	CHRYSLER	CITROËN	CITROEN 东风雪铁柱 东风辐散	3 C	DAF	DS AUTOMOBILES	FAW
875	FIAT	吉利泛车	⊕ GWM	HAVAL	ISUZU**	IVECO	Jeep	"
LAMBORGHIN	LANCIA	■■ 理想	LOTUS	L\NK&CO	mahindra	MAN	∲ Marcopolo	MASERATI
长板炮	MINI	MITSUBISHI	NISSAN	O P E L	Q ORA 飲 拉	PAGEN	FILL CO.	PROTON
₹ RAM		R	0	SCANIA	SEAT	SKODA	O smart	SUZUKI **
U	TATA		volvo	W E Y	XPENG	ZEEKR	红旗	

^{*}Some of our customer logotypes are not listed due to confidentiality agreements **Tier 2 Customers







Customer Awards



2024 - SNB Excellent Quality Award



Since 2012, we were awarded:

ITQF - Top Job Best Employers 2023/24

ITQF - Italy's Best Employers for Women 2023/24

DAF - Quality achievement 2021/22/23

RNM - Alliance Quality Award 2021/22/23

Luxshare - Best Strategic Partner Award 2021

Li Auto - Excellent Quality Award 2020

FCA LATAM - Super Award 2019

Fujang Benz - Excellent Supplier 2019

Proton - Supplier Technology 2018

PSA - Silver Plate 2018

CAPSA - R&D Excellence Award 2018

PSA - Best Plant 2018

GEELY - Excellent R&D Supplier Award 2017

FCA - Qualitas Award 2016

BBAC - Excellent Supplier 2015

BBAC - Excellent Supplier 2014

PSA - Best Production Plant 2014

Daimler - Innovation Award 2012

Porsche - Supplier Award 2012

ASK

THANKS FOR YOUR ATTENTION



TVCKENIMOOD Company

