

# ASK

### CORPORATE PRESENTATION

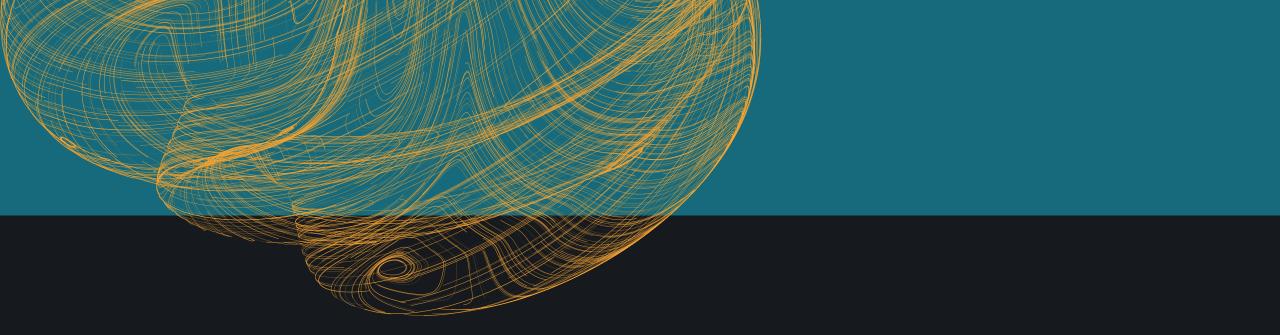
www.askgroup.global a JVCKENWOOD Company

## Mission & Vision

MISSION

### We are strongly passionate for sound.

Our Mission is to ensure unforgettable on-board audio experiences with innovative technologies in order to entertain people all over the world.



### VISION

### To become a leading Global Supplier of Acoustics and Communication Technology for OEM customers in the Automotive Industry.





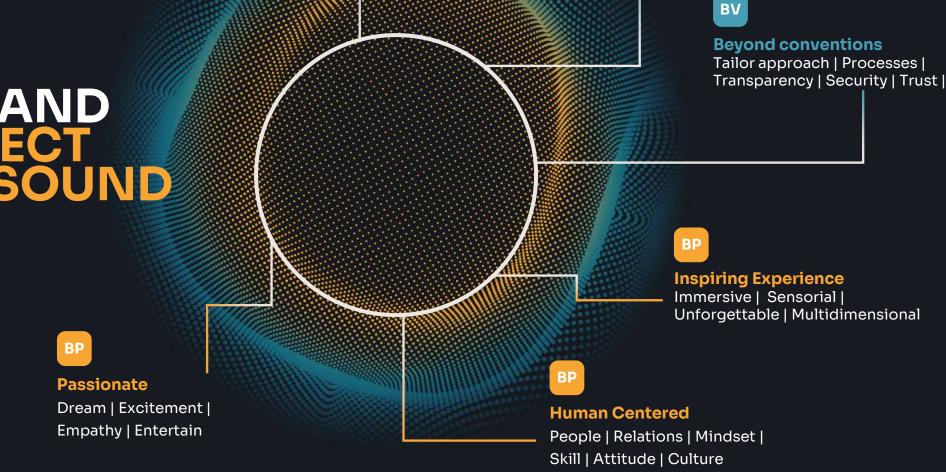
Innovative Technology | Performance | Power | Excellence

### BV

**Pioneering** Dynamism | Sustainability | RSC | Global Vision - Local Touch

Transparency | Security | Trust | Quality

# DRIVE AND CONNECT YOUR SOUND



# Facts & Figures

#### **Overview**

1965<br/>Foundation412,4 Mio€<br/>Total turnover 20224.929<br/>Employees worldwide

#### **Group activity**

Design, development and manufacturing of conventional and non-conventional loudspeakers, subwoofer boxes, amplifiers, antennas & cables for the automotive industry

#### Certifications

**Quality:** ISO 9001 – IATF 16949

Environment: ISO 14001

Information security: TISAX Label

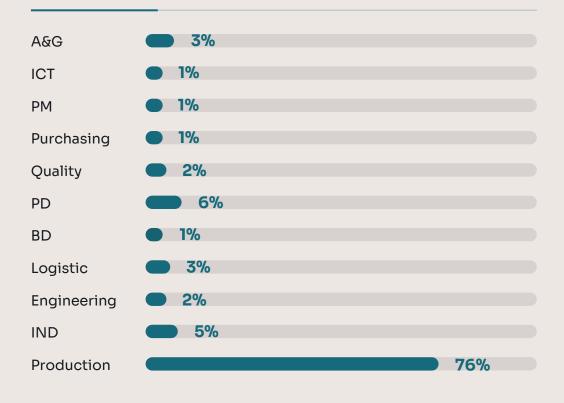


#### a JVCKENWOOD Company

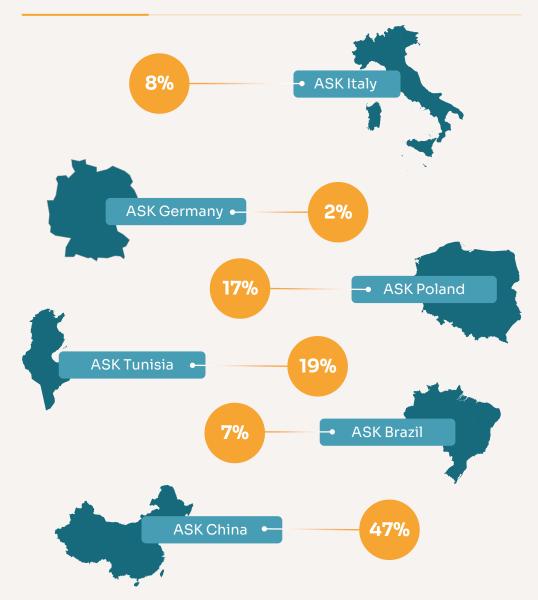




#### **Human Resources / Function**

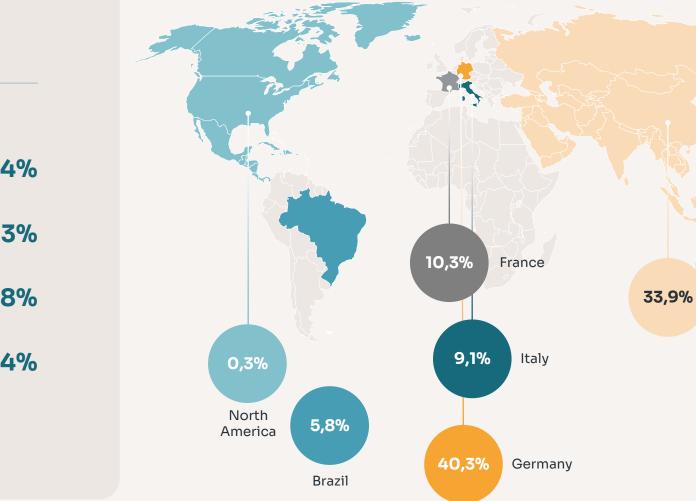


#### Manufacturing People / Plant



# TURNOVER 2022



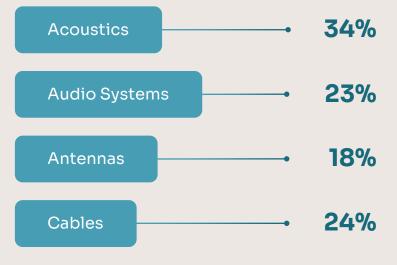


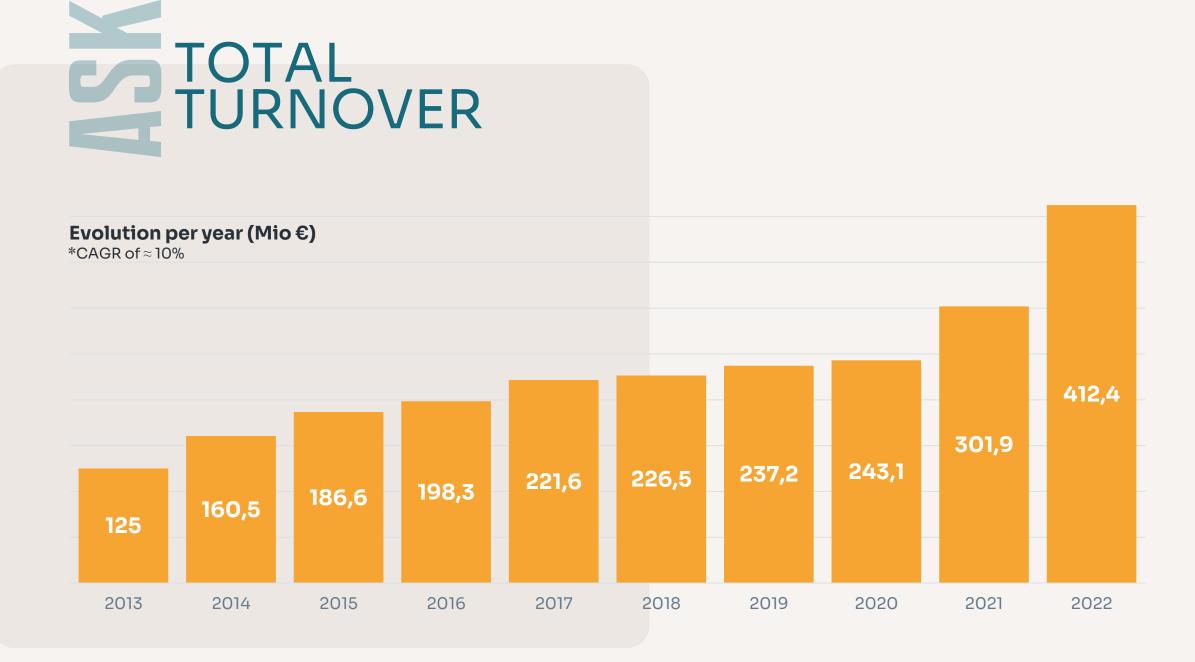
Asia

0,3%

no OEM

**Product Line** 





Public

### ASK around the world. Local touch - Global Vision.





Establishment of **ASK Germany** in Niederwinkling





**Germany Milestones** 



### 2005

Launch of first Advanced Sound System (B&O at Audi B8)

### 2009

Launch of first High End System at Porsche (Burmester)

#### 2013

Launch of Branded Premium and High-End System at Mercedes (Burmester)

### 2020

First customer order for Algorithm independent from HW delivery





**2006** Establishment of **ASK Ningbo** 

2008 Start of Cable Production

**2010** Establishment Joint-Venture Changchun

**2021** Establishment ASK Chongqing

**2022 ASK Ningbo** 23 (new Plant) Kick Off





**1997** Establishment of **ASK Poland** 

**2006** New Location Podwale (Rods/Cables)

**2007** Loudspeaker first Automatic Line

**2015** Mass Production of subwoofer

2018 New Plant Wilkowice



**Brazil Milestones** 



2002 FCA LATAM Award

2019 FCA VOP Award

### 2019

First company to develop and supply audio system in LATAM

### 2021/2022

Alliance Renault/Nissan Award for two consecutive years



**Tunisia Milestones** 

2010 Establishment ASK Tunisia

**2011** Building 1 Manual Lines

**2012** Cables first Automatic Line

**2013** Building 2 Manual Lines

**2017** Building 3 Harnesses

**2021** Building 4 HSD Lines



# Product portfolio

Cooperation with audio brands

Sound tuning with proprietary tools

Product design with respect of noise, vibration and harshness parametres (NVH)

Simulation and measuring tools, some of which are proprietary

HW and SW Amplifiers' own development, from Hi-Fi to High-End

> Loudspeakers and boxes' own development

Antennas' own development, thanks to the specific & strong know-how about radio frequency

distinctive competence

**Conventional & Non-Conventional** 

A full system provider with

Cables' own development for radio frequency and car data connections

Public



### **PRODUCT PORTFOLIO**

EXPERIENCE AND KNOW-HOW RENOWNED THROUGHOUT THE WORLD FOR THE BEST AUTOMOTIVE EXPERIENCE POSSIBLE.



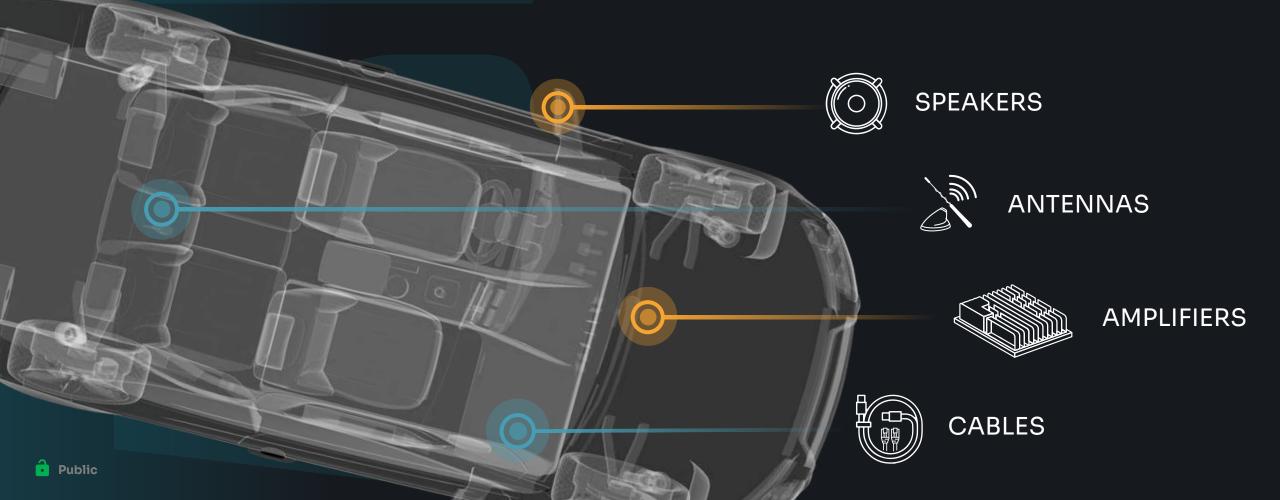


EXCELLENT PARTNERSHIPS AND COLLABORATIONS

BEST MATERIALS AND RESOURCES

### **PRODUCT PORTFOLIO**

All our product lines are engineered to satisfy the growing needs of the leading automobile manufactures worldwide: from base systems to systems for the most demanding customers.

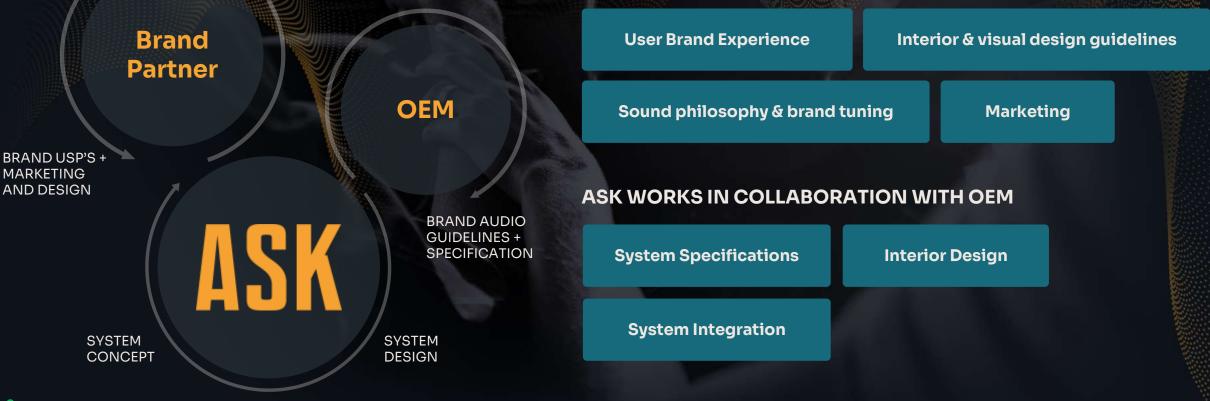


### OEM CAR AUDIO SYSTEMS

ASK is a System Supplier for car audio, developing **DSP amplifiers, speakers** and boxes, ranging from HiFi to High End audio systems.

The increased efficiency and strong know-how allow ASK to **cover all the necessities of in-car audio reproduction, from stereo systems to the most** sophisticated **top-end sound systems.** 

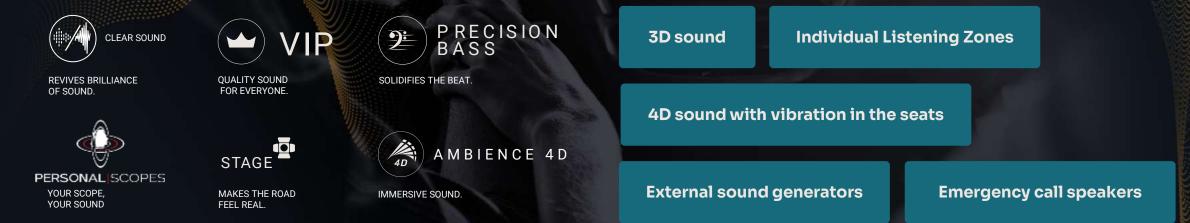
#### ASK WORKS IN COLLABORATION WITH BRAND PARTNERS



### OEM CAR AUDIO SYSTEMS ASK DSP ALGORITHMS

### THE FEATURES PROVIDED BY ASK DSP ALGORITHMS ENHANCE YOUR DRIVING EXPERIENCE WITH:

# NEW FUNCTIONALITIES INTEGRATED FOR THE ULTIMATE IN-VEHICLE AUDIO EXPERIENCE:



... and many other innovative technical solutions.

### ASK CAR AUDIO AMPLIFIERS

ALL LLA

Amplifiers for HiFi, Premium and High-End system.

### SUPERIOR AUDIO PERFORMANCES

### OUTSTANDING ROBUST POWER SUPPLIES

### **EXTENSIVE DIAGNOSTIC FEATURES**

ASK car amplifiers guarantee clear and precise sound reproduction, using state-of-the-art Digital Signal Processing (DSP) to implement audio algorithms harmoniously. IMMERSE YOURSELF IN EXTRAORDINARY AUDIO QUALITY, WHERE INNOVATION MEETS PERFECTION.

REDISCOVER THE HEART OF INFOTAINMENT SYSTEMS WITH ASK.

### **ASM SOLUTIONS**

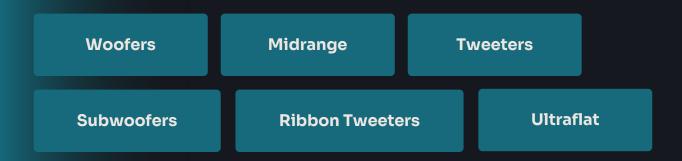
ASK'S CUTTING-EDGE ACTIVE SOUND MANAGEMENT (ASM) SOLUTIONS. Our advanced algorithms are meticulously engineered to seamlessly reduce targeted background noise or effortlessly create realistic sounds.



### **ASK CAR SPEAKERS**

Woofers, Subwoofers, Midrange and Tweeters from simplest systems to the most sophisticated high-end systems.

ASK takes you on a sonic journey, offering dedicated speakers for advanced functionalities like 3D sound, personalized "individual listening zones," and the immersive experience of "4D" sound felt through seat vibrations. With external sound generators and emergency call speakers, ASK redefines your in-car audio.



Thanks to dedicated technical solutions, our car-integrated speakers ensure quality and consistent performance in terms of reliability, temperature, watertightness and mechanical shock.

#### ELEVATE YOUR DRIVING EXPERIENCE WITH ASK, WHERE INNOVATION MEETS ACOUSTIC MASTERY.

### **ASK CAR CABLES**

Highly reliable, safe, and long-lasting range of solutions to connect electronic infotainment units.

Our cables are designed and manufactured to meet the highest standards according to our customer's specific requirements, ensuring that they meet the **strictest quality specifications**.

Coax-cables	for radiofrequency connections: radio and TV broadcasting, navigation, telephones and cameras.						
Multi-wire cables		for microphone, USB, AUX and High-Speed Data connections for connections of personal electronic devices and video units in vehicles.					
Ethernet multi-w	ire cables	for the connections of vehicle network.					

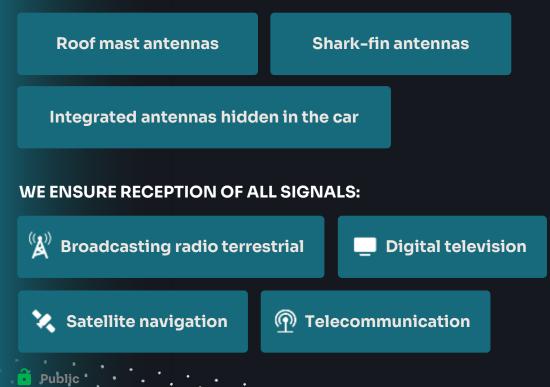
The employment of innovative patented solutions, such as Copper Clad Aluminum, significantly reduces the weight of our cables and the environmental impact of vehicles with them. EXCELLENT QUALITY LEVEL AT 0 KM, ENSURING THE STRICTEST SPECIFICATIONS.

### **ASK CAR ANTENNAS**

Specific know-how in radio-frequency engineering and long-standing experience to provide connectivity inside and outside the vehicle.

Our antennas are part of car design and their resistance to severe weather has been validated by stringent reliability test, referring to one of the most challenging environment for electronics in terms of temperatures, EMI/EMC and reliability.

#### WE COVER ALL FREQUENCIES AND FUNCTIONS WITH VARIOUS PRODUCT-TYPES

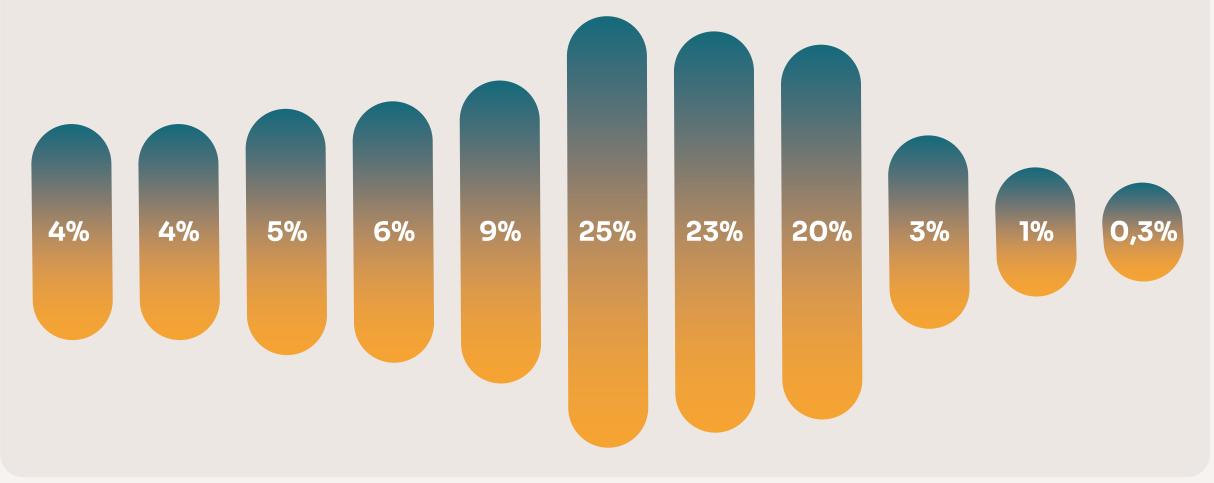


SEAMLESS CONNECTIVITY AND UNWAVERING PERFORMANCE - FROM COLD TEMPERATURES TO ELECTROMAGNETIC INTERFERENCE.

# Customers

# MAIN CUSTOMER SHARED 2022

Customer Names are not disclosed for Confidentiality reasons



### **OEM Customers**

99% of our total turnover comes from the automotive industry (OEM Customers\*)

		ASTON MARTIN	Audi	BENTLEY			<b>ヨ</b> レードコン 比 亚 迪 汽 车	
CHRYSLER	CITROËD	CITRORN BRASE		DAF		FAW	<b>B</b>	FIAT
<b>この</b> 直測法年	()) GWM	HAVAL	ISUZU	IVECO	Jeep	Ŵ		▶ 理想
LOTUS	LINK&CO	mahindra	MAN	🏵 Marcopolo				мітяцівіяні
NISSAN			Egen	3	FROTON	🐺 RAM	$\langle\!\!\langle\rangle$	R
G	🎯 SCANIA	SEAT	() Skoda	0 smart	SUZUKI **	U		$\bigotimes$
VOLVO	W E Y	XPENG	SZEEKR	红旗				

\*Some of our customer logotypes are not listed due to confidentiality agreements \*\*Tier 2 Customers

	• A P T I V •	ARBOS	Technik für Automobile		
D	Eberspächer	Esmo	faurecia		
<b>X</b> Ficosa	<b>山</b> 豪达	NEWHOLLAND			
<b>R</b> SHG	LEONI	LUXSHAREICT	MAGNA STEVR	Other	
<b>N</b> AGNA		molex	SAME DEUTZ-FAHR	Customers	
SAS_	SAS interior modules	SEBN			
smr			Valeo		
🖅 Yanfeng	ΥΑΖΑΚΙ	別慧			

## Customer awards



### Since 2012, we were awarded:

Porsche – Supplier Award 2012	Daimler - Innovation Award 207			PSA - Best Production Plant 2014	В	BBAC – Excellent Supplier 2014		
BBAC - Excellent Supplier 2015	FCA	FCA - Qualitas Award 2016		ELY - Excellent R&D Supplier Award 2	2017	017 PSA - Best Plant 2018		
CAPSA - R&D Excellence Award 2018 PSA - Silver		PSA - Silver Plate 2018	Proton – Supplier Technology 2018		Fujang Benz - Excellent Supplier 2019			
FCA LATAM - Super Award 2019								

# ASK

### THANKS FOR YOUR ATTENTION

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